

Michael Benjamin Lund

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EXPERIENCE

Trillium Trading (Proprietary Trading Firm)

September 2024 – Present

Trader

New York, NY

- Manage an intraday U.S. equities book, synthesizing Level 2 order flow, tape, technical charts, and real-time news to execute discretionary trades and manage risk.
- Run an asymmetric, catalyst-driven strategy, concentrating maximum size into a few high-conviction setups with defined downside risk on each position.
- Mentored four junior traders on setups, risk rules, habit formation, and structured review; all four subsequently recorded multiple consecutive profitable months during their first year of trading.

Selected Projects

Market-News & Short-Report Feed (Python, threading, BeautifulSoup, Cerebras)

- Concurrent Python scraper that polls dozens of financial-news, activist short-report, AI-blog, and SEC-filing sources in parallel, one daemon thread per source, with per-site fetch-and-parse layers (requests and BeautifulSoup, custom CSS selectors and regex), browser-style headers, timeouts, URL-based change detection, and graceful shutdown through a shared threading.Event.
- Streams new items to a live terminal feed and runs the most recent one through a Cerebras LLM summarizer in a detail window, so I read a one-glance summary instead of the raw article; it shaves critical seconds off intra-trade information processing.

AI Behavioral Coach (Python, OpenAI API)

- Reads my daily report cards (Google Docs of graded, time-segmented self-reviews) alongside per-trade data (ticker, P&L, entry and exit times, setup tags) and calls the OpenAI API to surface recurring patterns like chasing, oversizing, and rule-breaking.
- Returns a written report structured on a deliberate-practice and Atomic Habits framework, turning a manual end-of-day review into an automated read on where my process breaks down.

Notes Aggregator (Python, Flask, Playwright, Cerebras)

- Python pipeline that parses the firm's Trac PDF of heavily-traded symbols with pdfplumber (robust to variable column layouts), filters to single-name equities, and drives TradeTheNews through Playwright (headless Chromium, persistent profile) to scrape each ticker's headlines.
- Scores each catalyst's materiality with a Cerebras LLM inside a position-time window, then merges approved notes into a 6,700-entry XML-style file with byte-preserving edits, behind a Flask review UI; cuts roughly two hours of manual note-taking a day.

TicketKings (Ticket-Resale Marketplace)

June 2026 – Present

Operations & Buying Consultant

Miami, FL

- Built a Claude-powered dashboard for a 20-person ticket-resale business to visualize inventory and track sell-through metrics, giving the team a real-time read to drive buy-and-sell decisions; scoped a sell-through timing model.
- Collaborated on-site on live buying decisions during launch week, including the Gracie Abrams and The Chicks ticket drops.
- Advise the team on buying across the EDM and dance-music market, applying firsthand domain expertise to flag mispriced inventory and demand trends.

Publicis Sapient (Digital Transformation Co.)

June 2023 – August 2023

Product Management Intern

New York, NY

- Owned all product deliverables for a cross-functional intern capstone built on Suncor's business needs — user stories, PRD, and roadmap — and ran daily standups to coordinate the engineering team.
- Managed sprint planning in Jira and Confluence and prototyped in Figma, translating requirements into a prioritized backlog.
- Partnered with engineers to deliver a full-stack digital prototype, iterating on features through continuous stakeholder feedback.

EDUCATION

Duke University

May 2024

Bachelor of Science in Computer Science

GPA: 3.4

- Awards:** Air Force ROTC Type 1 Scholarship and Academic and Physical Excellence Awards; Dean's List with Distinction.
- Extracurriculars:** Duke Sports Analytics Club, Duke FinTech Club, and Duke Men's Varsity Cheer (Founding Member).

MATH 585, Introduction to Algorithmic Trading (Final Project)

- With a 4-person team, built a Bitcoin/Ethereum trading strategy on QuantConnect: a Random Forest predicting 15-day returns from technical, macro, and news-sentiment features, shipped in Python with unit tests, linting, and CI/CD. It placed 2nd in Duke's FinTech Trading Competition, ranked by Sharpe ratio.
- Owned the position-sizing layer: built the piecewise "importance" function mapping predicted-return magnitude to a confidence weight, blended with a modified Kelly criterion, plus a Google Trends alternative-data signal (pytrends).

ADDITIONAL INFORMATION

- Skills:** Python, Java, C, SQL, Web Development, Web Scraping, LLM APIs, Git, Microsoft Excel and VBA, and Bloomberg.
- Certifications:** Akuna Capital Options 101/201, Algorithmic Trading (QuantConnect), and AZ-900 Azure Fundamentals.
- Interests:** DJing and Electronic Music Mixing, Live Events, Financial Markets, Beli, Sportsbook Arbitrage, and Social Golf.